



# Consulting Quest

SMART. CONSULTING. SOURCING.

SCORING  
OPTIONS:

5 VERY GOOD

4 GOOD

3 AVERAGE

2 POOR

1 VERY POOR

	WEIGHT	SCORE				
		Consultant 1	Consultant 2	Consultant 3	Consultant 4	Consultant 5
<b>TECHNICAL</b>						
UNDERSTANDING OF THE PROJECT	2	4	3	5	1	1
DELIVERABLES AND METHODOLOGY	4	5	4	2	2	4
APPROACH	2	2	1	1	2	1
CULTURAL FIT	1	3	1	4	3	3
QUALITY OF THE TEAM COMPOSITION	1	4	1	5	5	3
RELEVANT EXPERIENCE	6	3	3	2	2	3
REFERENCES	1	4	2	3	5	4
<b>TOTAL</b>	<b>17</b>	<b>61</b>	<b>46</b>	<b>44</b>	<b>39</b>	<b>48</b>
<b>RANK</b>		<b>1</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>2</b>
<b>COMMERCIAL</b>						
PRICE	3	3	5	2	2	5
PAYMENT TERMS	2	2	2	1	2	4
T&E	1	2	3	4	5	2
<b>TOTAL</b>	<b>6</b>	<b>15</b>	<b>22</b>	<b>12</b>	<b>15</b>	<b>25</b>
<b>RANK</b>		<b>3</b>	<b>2</b>	<b>5</b>	<b>3</b>	<b>1</b>
<b>OVERALL TOTAL</b>		<b>3.3</b>	<b>3.0</b>	<b>2.4</b>	<b>2.3</b>	<b>3.2</b>
<b>OVERALL RANK</b>		<b>1</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>2</b>