

The #1 consulting sourcing company

Company Presentation



Consulting Quest
Smart. Consulting. Sourcing.

Who we are



At Consulting Quest, we are convinced that Companies can better and faster reach their goals by smartly leveraging management consulting. “**Creating** more impact by better using, buying and managing Consulting **Services**”. We know how to help companies do just that.

We partner with executives as well as procurement teams. We provide customized solutions addressing all steps of the consulting sourcing process to control their costs and maximize the impact they get from their consulting spend.

As the leading pure player in consulting sourcing, we operate on a global scale and blend digital and human capabilities to deliver on our promise: smart consulting sourcing.

What we do

When it comes to leveraging consulting, **we got you covered.**

We have developed a full range of solutions to help our clients. Consulting, Sourcing, Digital, Learning, Networking.

Sourcing

We partner with clients throughout the entire consulting sourcing process. Our team of consulting procurement experts provides a white glove service to find and select the right consultants within the target budget

Consulting

We help clients to manage their consulting category, reduce overall costs, accelerate strategy execution and implement best in class processes increasing the maturity of their consulting procurement

Digital

We offer a full range of solutions to help companies easily manage demand, source consultants, measure their performance, and manage the consulting category while reducing costs and maximizing value.

Learning

To help clients learn about how consulting can help, how to source and work with consultants we have created the leading consulting search engine (conavigo.com) and the reference platform about consulting (consulting.wiki).

Networking

Through our Smart Consulting Sourcing communities and our Masterclass about consulting sourcing we connect consulting sourcing professionals to create the largest community of experts worldwide.

Our expertise

- ✓ Conpas (Performance Assessment)
- ✓ Consulting Procurement Maturity (Maturity Grid)
- ✓ Smart consulting Sourcing Series (books)
- ✓ Blog / Wiki / Sourcing
- ✓ Podcast
- ✓ This Week in Consulting (Weekly newsletter)

We are the **#1 consulting sourcing company**

Our team blends senior executives, former consultants and procurement experts. We tune to your wavelength and add value at all steps of the process.

From defining the strategic intent for a project to managing the relationship with consultants or even managing of the category, we can help you.

We are the leading pure player on consulting procurement and have developed proprietary methodologies and thought leadership to address the specificities of the category.

Sourcing consulting is hard!



Executives are under constant pressure to always deliver more results. And when they **use consultants, they don't always get the right value for their money.**

If only they could. Spend on the right projects, Work with the right consultants, Keep costs under control, Get the expected impact. It would be perfect.

But it is not that easy. Most companies don't have the expertise, the volume or the knowledge. And existing solutions don't really fix the problem.

We can help



If you want to maximize the value you create through consulting there are many jobs to be done, from aligning your spend with your strategy to managing consulting as a category.

Our teams have the expertise and the methodology to support every single step.

+ Planning your consulting spend

+ Organizing the RFP Process

+ Finding the right consulting partners

+ Negotiating statement of works

+ Aligning internal stakeholders

+ Managing consulting demand

+ Managing the category

+ Improving the maturity of your consulting sourcing capability

Our solutions



Conpaas

Need help with sourcing? Check out our white glove Consulting Procurement As A Service offering.



Consource

The E2E digital suite to manage the consulting category, demand management, RFPs, sourcing, performance



Conpex

Work with expert consultants to increase the maturity of your sourcing process by implementing best practices from demand to performance management



Conavigo

The #1 consulting search engine. Company profiles, thought leadership, customer ratings and more.



Smart Consulting Sourcing Project

Sourcing is not a talent. It's a skill. Access everything you need to take your consulting sourcing to the next level.



Consulting Wiki?

Want to know what's new, how consulting can help or how to source consulting? Check out our platform.





Hélène / Co-Founder & CEO

Our expert



We believe in collaboration and complementarity. You bring your expertise in your business; we bring our expertise in consulting sourcing.

Your business is our priority, and we seamlessly integrate with your teams, taking into account your organization and culture.

We draw on our extensive knowledge of the category, the methodologies, and the tools we have developed over the years and team up with you to deliver outstanding results.

If you have a project you would like to discuss, get in touch with us!

SEND US A MESSAGE

BOOK A CALL

Follow us



A silhouette of a person's hands forming a heart shape against a warm, orange and red sunset background. The sun is visible through the heart shape, creating a bright glow. The overall mood is romantic and appreciative.

Thank You
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